

CONCRETE MANUFACTURING



HYSTER TRUCKS GET A TOUGH, DUSTY JOB DONE SAFELY AND EFFICIENTLY

A concrete pipe manufacturing company operates on a 30-acre site. They move heavy pipes across the yard and onto flatbed trucks for delivery utilizing material handling equipment. This heavy-duty operation requires a wide range of lift trucks to accommodate challenging conditions.

"Concrete is a tough application. We're in a dusty environment, running heavy product across a surface that isn't smooth," shares the company's CEO. "We need trucks that hold up well, perform well, and are easy to maintain."

Their current fleet includes Hyster S120FT and S135FT for handling smaller pipes, but they needed a forklift with heavy load capacity for box culverts and large diameter pipes.

INITIAL CHALLENGE

A concrete pipe manufacturing company needed a fleet of durable and reliable lift trucks to quickly and efficiently move concrete pipes and box culverts weighing up to 12 tons. Daily activity and high traffic across the dusty, 30-acre yard makes visibility a critical component in maintaining a safe work environment.

OUR SOLUTION

The Hyster H360-48HD was selected as the truck to get the job done in this tough industrial application. Boasting a 48-inch load center, the truck can safely lift 36,000 pounds with superb traveling speeds.

But this wasn't the only feature considered in the purchasing decision. Hyster's uncluttered visibility, ease of operation and ergonomic features are crucial for heavy-duty applications.

THE RESULTS

The customer noted optimum uptime, low maintenance costs and a safer work environment thanks to Hyster trucks designed for high visibility and driver comfort.

"We've tried other trucks over the years, but we always come back to Hyster," shares the customer's CEO. "Our guys prefer it, and keeping people safe is a top priority."

**Optimum
uptime and
safety**



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